Melmark Mission Statement

Mission

Melmark is a multi-state human service provider with premier private special education schools, professional development, training, and research centers.

We are committed to enhancing the lives of individuals within diverse communities with autism, intellectual and developmental disabilities and their families by providing exceptional evidence-based and applied behavior analytic services to *Every Individual, Every Day.*

Vision

Our vision is to expand and raise the quality of service delivery systems throughout the country by disseminating and replicating the Melmark Model of Program Development and Clinical Treatment.

Ongoing Goals

- Melmark’s organizational culture embodies diversity, equity, inclusiveness, and exudes passion in the implementation of our Core Commitments
- Melmark’s workforce is diverse, inclusive, highly skilled, credentialed, and actively engaged in ongoing educational and professional development activities with strong retention
- Melmark uses innovation and technology to drive the quality of our service delivery systems and increase the dissemination and replication of the Melmark Model of Program Development and Clinical Treatment
- Melmark’s high-performance practices ensure adherence to our standards of excellence in all services and daily operations
- Melmark’s stakeholders recognize our mission and leadership in the field of high-quality service delivery, professional development, training and research
- Melmark’s funding streams provide appropriate and balanced financial resources to support and expand service delivery and program performance
- Melmark enjoys significant and diverse stakeholder and philanthropic support that increases raised dollars annually and ensures constituent engagement with related outcomes

About the cover: Lucas working on math equations with Erwin Dessources, *ABA Counselor,* at Melmark New England.
Dear Melmark Family and Friends,

I am so very grateful for all of you and the generosity you have selflessly shown Melmark year after year. Many of us thought 2021 was going to be an easier year and that all of the difficulties we faced in 2020 were going to melt away. 2021 proved to be challenging, but thanks to all we have learned in 2020, we conquered every challenge headfirst and we could not have done it without our Melmark family. Thank you.

In 2022, I am thrilled to welcome many more of you back to in-person events. Over the last two years, so many faces and traditions have been missed and now I feel that we are finally able to breathe easy again. I hope you will join us at one of our upcoming events this year.

Even though we had to adjust the way we do many things at Melmark, we never stopped providing high quality educational and residential services to the individuals we serve. We also spent our time focusing on positive changes in our programming and on our campuses.

In Pennsylvania, we moved forward with the building of our new school. This state-of-the-art educational facility will allow us to serve more children and families while providing our highly skilled special education teachers and staff the room they need to execute learning activities for children who often present with challenging behaviors. Our students need more space to ensure an optimal learning environment designed to meet their learning needs as well as those of their peers. Individuals who require wheelchairs or walkers will have the resources they need in order to have full accessibility to their special educational environment.

At Melmark Carolinas, we are planning to move from our current leased location, to a new, permanent building that will allow our staff there to have more space to provide exceptional special education services to students. We are rapidly growing our services to address the needs of more underserved students in the Carolinas.

In New England, we continue to look at expanding our services with an additional school location to serve students from the communities south of Boston. When the team and I founded Melmark New England in 1998, we always knew our services were going to be in demand in other parts of the state. We are thrilled to be in the planning stages of extending our mission to other families in need.

The individuals we serve are always at the forefront of everything we do, and in order to properly serve them, we must put attention and care into our workforce. Last fall, with issues related to diversity, equity and inclusion at the forefront of current affairs and national news, we took the opportunity to demonstrate support of our workforce. Melmark Senior Leadership from all three divisions participated in a three-day Diversity, Equity and Inclusion training at Melmark New England. Representatives from the Institute for Diversity Certification hosted the daily training seminars where the group studied comprehensive theories, methods and practices within diversity, equity and inclusion. While I am proud of Melmark for historically being all-inclusive, it is imperative that we continue to expand our inclusive organizational work while professionally representing our diverse workforce and communities.

Also happening last fall, Senior Leadership from all three divisions participated in a Strategic Planning Session. The group reviewed accomplishments that were completed as outcomes of the 2017 strategic plan and created new strategic goals for the future. One such strategic goal is to build our endowment fund. Thanks to the historic endowment gift of $21.5 million from Anne and Brutus Kenan, Melmark is more than half-way towards a $50 million endowment. The pandemic showed us the critical role a strong endowment plays in being able to remain agile during unexpected challenges daily and to continue to fulfill our mission. We are hopeful that 2022 will have us grow on the hard lessons we learned throughout the COVID-19 pandemic, that together as a community of committed individuals we can achieve very difficult things including navigating a global pandemic! Without your support, Melmark would not be able to rapidly transform and continue driving our promise to be Mission First. Every Individual, Every Day.

Sending you my deepest gratitude,

Rita M. Gardner, M.P.H., LABA, BCBA
President and CEO

Rita M. Gardner, President and CEO
Alex from Melmark New England on a field trip at Lawrence Municipal Airport.

Grayson works on math division problems with Anastasia Brown, Lead Teacher, at Melmark Carolinas.

Crystal expresses her artistic talent at Melmark Pennsylvania.
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24.5 Million

Your donations in 2021 for New England, Pennsylvania and the Carolinas

*Includes pledged support for FY21 (July 1, 2020 – June 30 2021)

80%

Staff retention rate in New England, Pennsylvania and the Carolinas

88.5%

Workforce Diversity staff across all state divisions reflect diversity in race and gender

9%

Staff in New England, Pennsylvania and the Carolinas engaged in educational programs

38

Staff research articles appearing in industry publications

96.5%

Melmark staff vaccinated against COVID-19 with booster shots

20%

Staff in New England, Pennsylvania and the Carolinas holding post-graduate degrees

64

Volunteers helped us throughout 2021

Charlotte
North Carolina

Andover
Massachusetts

Berwyn
Pennsylvania
Melmark’s staff and senior leadership have the opportunity to contribute to the global research field by conducting training sessions in applied behavior analysis and special education for local and national professionals. These professionals present research posters, papers and symposia at regional and national conferences as well as publishing research studies in peer-reviewed journals and field publications.

A sampling of publications in which Melmark staff authored or co-authored articles in 2021:

7 Graduate Training Partnerships:
- Chestnut Hill College
- Drexel University
- Endicott University
- Neumann University
- Regis College
- University of Massachusetts, Boston
- University of Massachusetts, Lowell
- Wilmington University

45 Staff Engaged in Graduate Training

38 Publications

11 Presentations

Melmark is expanding and raising the quality of service delivery systems throughout the country by disseminating and replicating the Melmark Model of Program Development and Clinical Treatment. Through an advanced program called EnvisionSMART™, Melmark showcases professional practitioner manuals, proprietary software and a four-book practitioner series. Combined, this program provides an all-encompassing array of well-researched, documented tools to enable other providers to utilize the Melmark Model for Program Development. This will elevate the standard of services, while addressing every aspect of the critical educational, clinical and administrative functions that are vital to evidence-based, special education programs.
Melmark New England celebrated its second fundraising gala, Mission Possible: Planting the Seeds for Tomorrow, on September 25, 2021. More than $200,000 was raised to support Melmark New England’s day and residential programs for children and adults.

Held outside, on a night that featured live entertainment from renowned Latin percussionist and Berklee Professor, Eguie Castrillo, a formal dinner, silent and live auctions, 230 guests also enjoyed Kendra Petrone, MAGIC 106.7’s morning co-host, as master of ceremonies. The funds raised from ticket sales, sponsorships and the auctions went toward enhancing the lives of individuals with autism, intellectual and developmental disabilities, and their families who receive exceptional evidence-based and applied behavior analytic services in our day and residential programs.

The highlight of the evening was Rita M. Gardner, President and CEO, presenting the Vision of Hope award to Barbara McCarthy, Enterprise Risk Officer of Beverly Hospital. McCarthy has served as a member of Melmark’s Human Rights Committee (HRC) for 21 years. Her exemplary work on Melmark’s HRC, her role regionally and nationally in public health, risk management, and most importantly, her steadfast support as Melmark’s trusted COVID-19 advisor, earned her this recognition.

We look forward to celebrating MNE’s 25th anniversary with a gala in 2023!

Melmark Pennsylvania celebrated 56 years of being a premier special needs human services organization. At its 10th biennial fundraising gala, The Dream Maker’s Ball: Planting The Seeds for Tomorrow, more than $490,000 was raised to support Melmark Pennsylvania’s mission.

On a night that featured Trang Do, former CBS3 news anchor, as master of ceremonies, a formal dinner and silent and live auctions, 200 guests also enjoyed live entertainment from Del’s Groove.

The highlight of the evening, held on October 23rd, was the awards ceremony, honoring area residents for their philanthropy and commitment to Melmark. The Good Neighbor Award was given to Allan Myers, a self-performing heavy civil construction and construction materials company based in Worcester, Pennsylvania. The Good Neighbor Award recognizes those organizations that are champions for mission-centered work aligning with Melmark’s focus.

The Golden Hero Award was presented to Dennis McAndrews, Esquire, of McAndrews, Mehalick, Connolly, Hulse, Ryan and Marone P.C. McAndrews has worked tirelessly throughout his career to fight for the rights of individuals with autism and intellectual and developmental disabilities. He has represented parents, guardians, children and adults to ensure each receives appropriate services. Dennis has selflessly advocated for and supported families affected by disability not only at Melmark, but throughout a number of Pennsylvania communities.

Finally, the Humanitarian Award was presented to Karen Lally, Dorothy Wilhelmy, Louise and Jim Elkins, representing all the steadfast volunteers (who put in more than 40 years of service) of the Melmark Service League. This award honors those individuals who, through their selfless acts of compassion, understanding and public service, share Melmark’s ongoing mission to improve the lives of all individuals with intellectual and developmental disabilities and autism.
16th Annual Hubert J.P. Schoemaker Classic

The 16th Annual Hubert J.P. Schoemaker Classic annual golf tournament was held on Monday, October 11, 2021, at two locations—The Philadelphia Country Club and Gulph Mills Golf Club. Members of the Schoemaker Classic Advisory Board have remained dedicated in their mission to raise funds for Melmark’s programs. The 16th annual golf event raised $314,600 while weaving social distancing measures and virus mitigation best practices into all aspects of the event.

The 2022 Hubert J.P. Schoemaker Classic is scheduled for Monday, October 10, 2022.

Melmark Carolinas Hosts First Golf Event

Melmark Carolinas hosted their first golf outing on Tuesday, October 12, 2021. It was a gorgeous day to be out on the greens at Olde Sycamore Golf Plantation in Charlotte, NC. A round of golf and lunch was enjoyed by all.

Melmark Carolinas staff, family and friends are already hard at work planning a bigger and better Fall 2022 tournament.

For sponsorship or participation information, contact:

Melmark New England and Melmark Carolinas
Ellen Kallman, Director of Advancement
ekallman@melmarkne.org or 978-654-4371.

Melmark Pennsylvania
Ellen Mansfield, Director of Advancement
ellenmansfield@melmark.org or 610-325-4953.

For sponsorship or participation information, contact:

Jim Alex, Chairman of fore Melmark New England, and his son Charlie.

Melmark New England hosted its annual golf tournament on Monday, October 4, 2021, at The Golf Club at Turner Hill in Ipswich. Local sponsors including New England BioLabs and the Institution for Savings helped us raise more than $203,000. In addition to golf, sponsors, donors and guests at this year’s fore Melmark New England tournament bid on an array of items in the Silent and Live Auctions. The Awards Dinner featured Emcee, Kendra Petrone of MAGIC 106.7 and Auctioneer, plus comedian Paul Gilligan. A number of guests attended the ladies afternoon event held in conjunction with the tournament. Martini, Mani and More was hosted by Salon Forza of Andover and Carol Mouradian of Mary Kay.

The 2022 fore MNE Golf tournament is scheduled for Monday, September 26, 2022, once again at The Golf Club at Turner Hill, Ipswich, MA.

Rich Decker, competing in a putting contest.

Rita M. Gardner, President and CEO of Melmark, Denny Willson, Schoemaker Classic Advisory Board member and Melmark Board Member and Anne Schoemaker.
Melmark has incurred over $5 million in unplanned expenses related to COVID-19 mitigation including testing, facilities adaptations such as touchless faucets and income losses caused by state-mandated day program closures. We are most grateful to all the donors who have supported our mission-first programs and staff during this challenging time in Melmark’s history.

Below is a snapshot of expenses related to virus mitigation through May 2022.

Total Expense: $5,240,593

- Isolation Unit: $115,289
- Hero Pay and Staffing Bonuses: $2,168,006
- Incremental Isolation Staffing and Overtime: $165,870
- Personal Protective Equipment: $684,906
- Mitigation Retro Fit of Facilities: $209,584
- Incremental Sick Leave and Short Term Disability: $260,718
- Other: $506,766
- Remote Service Delivery Technology: $115,818
- COVID-19 Testing Kits: $453,035
- Additional Cleaning and Sanitizing: $560,601
- Other: $506,766

Tommy works on his motor skills with Heidi Popowicz, M.S., OTR/L, Occupational Therapist, at Melmark Pennsylvania.
We are deeply grateful to all who have given so generously to help us provide the best educational, programmatic, vocational and clinical services to the children and adults we are privileged to serve.

**Employees Give Back**

Heather Hirst came to Melmark as a physical therapy student in the Fall of 2009 and never left. She was looking for a place where she could work with both children and adults with disabilities and knew immediately that Melmark was the right fit for her. She has worked her way up to become the Senior Director of Rehab Services.

In contrast, Dani Block had worked in critical care as a nurse and was not planning on leaving her hospital job. A headhunter talked her into interviewing at Melmark. Four hours into her initial interview, Dani could feel “magic.” It’s the individuals that Melmark serves that make her love her job and makes her want to advocate for them. Heather feels the same.

They tell a story where an outside doctor at a well-known orthopedic practice was intent on giving a Melmark adult with Down syndrome a full leg cast instead of the smaller, more appropriate solution to heal a broken foot. Heather taught the doctor that individuals with disabilities deserve the same medical treatment as everyone else, not procedures that restrict their movement and independence.

Heather and Dani organized the COVID-19 vaccine clinics at the Melmark Pennsylvania division. By vaccinating not only children and adults served here and their staff, but families as well, Melmark’s efforts undoubtedly slowed the spread of COVID-19 among the individuals we serve. Families, including staff families, are forever grateful.

Because of Heather and Dani’s steadfast efforts, Melmark was the first human services provider in the Delaware Valley Region to have COVID-19 PCR tests which extended to Massachusetts. They look back and agree that it did not matter to them how many hours they spent nor emails they sent, they were determined to bring the vaccine to Melmark. They called and emailed state, regional and providers daily, working together to get the job done. Heather approached President and CEO Rita Gardner in Fall 2020 about getting a special freezer for storage before the vaccines were even available. Dani, Heather and Rita developed a vaccine education program to increase vaccine compliance for front line employees.

Heather and Dani joined Rita for several state, regional and national presentations to fellow community providers about the safety and effectiveness of the COVID-19 vaccines. Together, they created our research and education plan. Dani’s own primary care doctor asked her to speak to his nursing staff!

When the vaccines first became available, they immediately registered for their own vaccinations. They took selfies while getting the shots to share with their staff. They led by example. Heather and Dani know they saved lives.

Both Dani and Heather regularly give back to Melmark through generous charitable contributions. Dani admitted that Melmark is the first organization where she has given financial gifts. She said she gives because she knows how hard everyone works. She feels connected to the individuals we serve, who welcome her into their homes. Heather agrees, sharing that Melmark has given her more than she could ever give in return. Melmark has provided her with an education and a career. She feels that personally, Melmark protected her family during the pandemic by providing vaccine education, testing and vaccines.
Brendon works on identifying with Tyrell Brandon, Lead Teacher, at Melmark Carolinas.

Adrian does a mock job interview with Colleen O'Grady, M.Ed., BCBA, LABA, Educational Coordinator, at Melmark New England.
## 2021 Donors

### Ambassadors
**($50,000 – $99,999)**

**Corporations, Foundations and Organizations**

- Allan Myers, Inc.
- Edith L. Trees Charitable Trust
- Fidelity Charitable Gift Fund
- Teamsters Local 25

**Individuals**

- Christopher Cooper and Lesley Russell
- Howard and Mara Mayer
- Fred and Vicki Modell
- Amanda and Conrad Radcliffe
- Maureen and Joseph Sandberg
- Constance and Michael Solomon
- James and Karyn Stahle
- Carl E. Wildermuth*

### Leaders
**($25,000 – $49,999)**

**Corporations, Foundations and Organizations**

- Accenture
- The Alfred I. duPont Foundation
- Anonymous
- Lightening the Load Foundation
- The Salem Foundation
- SAP America, Inc.
- Schwab Charitable Fund
- Vanguard Charitable Endowment Program

**Individuals**

- Anonymous (2)
- The Leibowitz Family
- Maureen McMahon
- Stephen J. Shanahan

### Champions
**($10,000 – $29,999)**

**Corporations, Foundations and Organizations**

- AmerisourceBergen Services Corp.
- Anonymous (2)
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- CCA Group, LLC
- Clinical Ink
- The Community Foundation Serving Richmond and Central VA
- Dewar Nurseries Inc of Florida
- Doug Flutie, Jr. Foundation for Autism
- Ethel Sergeant Clark Smith Memorial Fund
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- Hoxie Harrison Smith Foundation
- ITF Pharma, Inc.
- Jackson Lumber & Millwork
- Janssen Biotech, Inc.
- Morgan Stanley Private Wealth Management
- Oracle
- Pennsylvania Department of Education
- Philadelphia Insurance Companies
- Simkiss & Block
- TD Charitable Foundation
- TERC
- Tito’s Handmade Vodka

**Individuals**

- Anonymous
- Chris Baldwin and Sally Reyering
- Mary Bary and Thomas Nephew
- Frank Bird and Rita Gardner
- Mary Gene and John Clavin
- Michael and Marley Dolente
- MaryAnn F. Garcia
- S. Robert and Rosalie Grass
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- Clive G. Mendelow
- Daniel and Heather Mendelow
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- Christopher and Mary Elleen Patton
- Connie Anne Phillips Harris and Jeremiah Harris
- Michael and Laurel Schwartz
- Angela Scott
- Denny and Claudia Willson
- Gary and Sandi Yates
- PK Yegneswaran and Jayanthi Subramaniam

*Deceased*
Since 2006, The Peter and Elizabeth C. Tower Foundation has been a vital philanthropic partner of Melmark New England (MNE), awarding grants totaling more than $643,000 to the organization. Their support ranges from underwriting our Incredible Years parent training series to awarding a grant that helped MNE establish The Cancro Center for Adult Services. In 2020 and 2021, while Melmark was navigating the myriad financial and programmatic challenges posed by the pandemic, the Foundation provided crucial COVID-19 relief funds.

As a grant funder, partner and advocate, the Tower Foundation strengthens organizations and works to change systems to improve the lives of young people with learning disabilities, mental illness, substance use disorders, and intellectual disabilities. The mission of the Foundation aligns seamlessly with ours in the belief that every young person should have the chance to achieve their personal goals, regardless of the challenges they face. The Foundation envisions a future in which equitable communities include, accept and value these young people.

Presently, it can be difficult for adults with autism to access and attain day services that fully meet their needs. Reasons include the lack of appropriate governmental funding support and the decrease in expert providers willing to develop programs to support challenging individuals. Melmark New England sees an ongoing, critical need for high-quality services specifically designed to provide a seamless, integrated continuum of care that takes into account personal choice, individual interests and an appropriate ratio of staff. Our goal is to improve the quality of life for the young adults who are caught between robust childhood services and adult services that are not optimal for young adults to exercise choice and independence, while maintaining the clinically necessary dual focus on health and safety.

In support of our adult services goal, the trustees of the Foundation approved a $200,000 grant to MNE in December, 2021. This multi-year grant will enable us to adequately conduct the due diligence necessary to plan and create an adult planned community pilot project. This project would utilize the framework of continuing care communities for elders, which enable residents to interact and reside in one comprehensive community as they “age in place.” It would incorporate our current Adult Day Program model with a Community Center for social engagement and recreation. The project would be located in close proximity to public transportation, retail, restaurants and other consumer amenities, as well as businesses and organizations that can provide opportunities for individuals to work in supported employment or volunteer engagements.

These project aspects would be contiguous to residential housing that permits the individuals we serve to live alongside Melmark staff who qualify for reduced cost housing as they are engaged in a professional career path in adult services. We anticipate the project to be completed by 2025, and we look forward to keeping you apprised of our progress.

We are so grateful to the professional staff and trustees of the Tower Foundation who have once again demonstrated their belief in, and commitment to, Melmark New England and the individuals we serve.

“Melmark’s clinical and educational expertise has made a difference in the lives of numerous young people and their families over the years. The organization is committed to achieving the best outcomes possible for each person it encounters. It has been a privilege having Melmark New England as a grant partner.”

Tracy Sawicki, Executive Director, Peter and Elizabeth C. Tower Foundation
Improving Quality of Life

Mitchell ‘Mit’ Crider came to Melmark in 2017. Now 28 years old, he is non-verbal, using gestures and facial expressions to communicate. Mit cannot walk on his own. When he was just 4, his doctor advised using a feeding tube to make sure he would get enough liquid and remain hydrated. He can swallow pureed food, but cannot drink from a cup. The tube was used for medications and liquids. It had to be flushed, could be pulled out, leaked and was itchy. He made many trips to the doctor to deal with the effects.

Too often, people like Mit are overlooked, and everyone assumes that no change or progress is possible. Enter Lindsay Bly, M.S., CCC-SLP, Lead Speech Language Pathologist at Melmark. She believes that “the individuals we serve deserve our best creative thinking.” Lindsay examined the data and saw the possibility of removing the feeding tube. Lindsay and a team of professionals created a plan, and staff began to give him small amounts of liquid from a spoon throughout the day.

The process was moving along and Mit was scheduled to have the tube removed in March of 2020, but COVID delayed that until April of 2021. The healing process was long and difficult, including a skin graft that has completely healed the area. Mit’s mom, Judy says “We are so thankful for the proactive staff! This would not have happened anywhere else but Melmark.” She continues “Lindsay is the hero of the story!” This Melmark team improved his quality of life immeasurably.

Benefactors

($5,000 – $9,999)

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Amy and Peter Genest
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The front entrance of the Melmark New England school and the new 2022 Melmark Pennsylvania school feature an array of engraved bricks. Donors purchase and have a brick engraved to pay tribute or to honor the special people in their lives. Bricks along the Legacy Brick Walkway may also commemorate a special occasion or milestone. Each brick features a personal message which can include important dates, family member names, words of appreciation, or corporate logos.

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$24.5 Million Total Raised
*Includes pledged support

- 2% Program Support
- 2% Endowment
- 3% Capital Projects
- 1% Unfunded Adult Care
- 92% Endowment

The Impact of Your Gifts

SPECIALIZED INFORMATION TECHNOLOGY
Development of clinical software technology

CHILDREN’S PROGRAM SUPPORT
Purchase of specialized classroom furniture and augmentative and alternative communication devices

CAPITAL PROJECTS
Mezzanine and auditorium projects in New England; Construction of the new school building and outdoor pool in Pennsylvania

HOLIDAY STAFF APPRECIATION AND WAGE INITIATIVE APPEALS
Benefiting direct care staff, who receive 100% of funds raised for this initiative in The Carolinas, New England and Pennsylvania

ADULT PROGRAM SUPPORT
Supporting adult programming in New England and Pennsylvania

Fiscal Year 2021 Philanthropic Support

Your donations in fiscal year 2021 in New England, Pennsylvania, and the Carolinas
*Includes pledged support for FY21 (July 1, 2020 – June 30, 2021)
2021 Financials

Operating Revenue: $122,715,319

- Program Service Revenue: 79%
- Contributions: 20%
- Other Revenue: 1%

Operating Expenses: $93,597,559

- Program Service: 92%
- Administrative: 7%
- Fundraising: 1%
Ways to Give

There are a number of convenient gift opportunities available to support Melmark’s mission. Gifts received may be unrestricted or designated for restricted purposes. Donations can be made by cash or check, or made securely online through Melmark’s website.

For more detailed information or to make a charitable gift or donate online visit: www.melmark.org/donate

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- Corporate, Foundation and Organization Giving
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- Gifts of Stock
- Matching Gifts
- Pennsylvania Educational Improvement Tax Credit (EITC)
- Planned Giving
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Chief Executive Group Makes a Million Dollar Advertising Gift in Kind to Melmark New England

When Jack McCullough, proud father of two MNE students, and Founder/President of the CFO Leadership Council transitioned his company to the Stamford, CT-based Chief Executive Group, he had no idea that his new business relationship would also support Melmark. The Chief Executive Group organization has been a premier resource for American business leaders for more than 40 years.

Among its many educational, marketing and communication platforms are the Chief Executive and Corporate Board Member publications, which reaches tens of thousands of C-Suite professionals and board members each year. Jack’s offer included an advertising gift in kind to the charity of Jack’s choice, and Jack chose us! With full page advertisements in their publications over the next five years, this amazing donation is valued at $1M.

This generous opportunity has allowed Melmark to create a public awareness advertising campaign targeted to new audiences: key decision makers, CEOs and board members.

Through a series of ads over the years, these individuals will learn about Melmark and its divisions, including our status as one of the nation’s premier human service providers. It will also provide national exposure to our philanthropic needs, fundraising initiatives and special events.

As Melmark expands its mission regionally and nationally, the campaign will be beneficial in cultivating high net worth individuals as prospective donors, and may even serve as cultivation for future board members and volunteers.

Thank you, Jack, for designating Melmark New England your charity of choice. And thank you to the team at Chief Executive Group who support our Mission First work as they help spread the word through their print and online publications.
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Executive Chairman, Co-Founder, TechTarget Inc.
Member, Melmark Services, Melmark, Inc.

Peter Troy, M.B.A.
Retired VP of Business Operations, Melmark
Member, Melmark New England, Inc.

H. Robert Marcus
Retired, Investment Manager
Member Emeritus, Melmark, Inc.