



Mission First. Every Individual, Every Day.®

The  
**MELMARK**  
**IMPACT**

Advancing the Melmark Model and a Mission-First Commitment.

2024/2025 Melmark Impact Report



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## Dear Members of the Melmark Community,

As we reflect on 2024 and 2025, I am honored to share a period marked by profound growth, meaningful impact, and transformational generosity. These years have advanced Melmark's mission in ways that will shape the lives of individuals and families for generations to come.

In 2024, Melmark received a historic, transformational \$30 million endowment gift—a powerful statement of faith in our mission, our model, and our future. This investment strengthens the foundation upon which Melmark stands and ensures our ability to sustain excellence well into the decades ahead.

Across all three divisions, we have continued to expand and elevate our programs. In New England, construction progressed on the intentional Tewksbury Adult Community—a visionary project designed to set a new national standard for lifelong supports and meaningful community integration. In Pennsylvania, renovations and strategic capital improvements strengthened program quality, expanded capacity, and enhanced the learning environments where so many individuals thrive. And in both Stoughton and Charlotte, our school communities reached new levels of success with measurable outcomes that demonstrate the power of early, intensive, evidence-based instruction.

Our public policy and advocacy work in the Carolinas achieved meaningful victories as we continue to champion fair funding, access to high-quality services, and recognition for the essential professionals who deliver life-changing care every day. These efforts directly support the children, adults, and families who rely on Melmark and who deserve nothing less than excellence.

Throughout this report, you will see measurable outcomes that reflect the strength of the Melmark Model—grounded in applied behavior analysis, evidence-based practices driven by performance data, and delivered with compassion. You will read stories of individuals who have gained communication, independence, and safety—best outcomes that research shows change the trajectory of a lifetime. And you will see why Melmark continues to receive national recognition as a leader in program excellence, staff training, research dissemination, and quality assurance.

Every achievement outlined in these pages is a result of the dedication of Melmark's extraordinary staff, the trust of our families, and the steadfast support of our donors, partners, and friends. Together, we are building a future in which every individual we serve has the opportunities, resources, and supports needed to live a full and meaningful life.

Thank you for believing in our mission. Thank you for investing in outcomes that matter. And thank you for helping Melmark remain a powerful place of learning, growth, innovation, and hope—today and for generations to come.

With gratitude,



A handwritten signature in black ink that reads "Rita M. Gardner". The signature is fluid and cursive, written over a white background.

Rita M. Gardner, M.P.H., LABA, BCBA, CDE®  
*President & Chief Executive Officer*  
Melmark



## Our Mission

Melmark is a multi-state human service provider with premier private special education schools, professional development, training, and research centers. We are committed to enhancing the lives of individuals within diverse communities with autism, intellectual and developmental disabilities, and their families by providing exceptional evidence-based and applied behavior analytic services to every individual, every day.

## Our Vision

Our vision is to expand and raise the quality of service delivery systems throughout the country by disseminating and replicating the Melmark Model of Program Development and Clinical Treatment.

# Melmark's Core Commitments



## Compassionate Care

Melmark provides a diverse and inclusive culture of ongoing care, support, and respect for the individuals we serve, their families, and our staff.

## Integrity In Everything We Do

Melmark consistently assesses the fidelity of organizational, staff, and performance management systems to ensure educational and clinical standards are achieved and maintained.



## Highly Skilled Workforce

Melmark applies performance-based training and professional growth opportunities to enhance the skill set for a diverse and inclusive workforce.

## Evidence-based Practices

Melmark uses scientific evidence and performance data to inform all decision-making.



## Unified Culture

Melmark values all stakeholders without exception to disability, age, gender, gender identity, sexual orientation, race, color, ethnicity, religious affiliation, national origin, geographic location, service line, tenure, or professional credentials. We are a unified culture to ensure fulfillment of our mission and vision.

## Best Outcomes

Melmark affects positive change in the quality of life of the individuals we serve within our diverse and inclusive communities by implementing data-driven trend analyses.

# 60 Years of Mission-First Moments

## 1966

Paul and Mildred “Miggy” Krentel purchased a 35-room mansion in Berwyn, PA, with a mission of providing a safe and nurturing home for their daughter and other children with developmental disabilities, establishing Melmark as “The Home That Love Built.”

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## 1968

Melmark obtained private school licensing—51 children participated in Melmark programs featuring education classes, intensive staffing, and nursing care.

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## 1970–1980

A gymnasium, pool, three residences, and several freestanding homes were added to the Berwyn campus to accommodate the growing residential population.

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## 1996

Paul and Miggy Krentel retired, and Dr. Joanne Gillis-Donovan became Melmark President and CEO, further diversifying programs and opening new community homes for adults.

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## 1998

Melmark New England was founded in Woburn, MA by Peter Troy, MBA; Rita M. Gardner, M.P.H., LABA, BCBA, CDE®; Frank L. Bird, M.Ed., LABA, BCBA, CDE®; and Helena Maguire, M.S., LABA, BCBA, CDE®.

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## 2006

Melmark New England relocated to its current home in Andover, Massachusetts to expand the day school and meet the need for expert, evidence-based services.

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## 2011

Melmark New England opened its first adult residential home.

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## 2012

EnvisionSMART™ was launched in Melmark New England with the development of a proprietary software application for data collection and analysis designed to maximize efficiency, accuracy, and success of Applied Behavior Analysis (ABA).

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## 2015

Dr. Donovan retired, and Rita M. Gardner became Melmark President and CEO.

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## 2017

Melmark New England opened four new children's residences on the Andover school campus with the generous support of the Yawkey Foundation.

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Melmark embarked on a new strategic plan, including new mission and vision statements, core commitments, and the new tagline: **Mission First. Every Individual, Every Day.**

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## 2018

Melmark Carolinas day school was founded in Charlotte, NC.

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## 2021

Melmark received a \$21.5M landmark endowment gift from the Anne and Brutus Kenan Fund to ensure the future of Melmark's adult services.

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## 2022

With completion of the Promises to Keep capital campaign, Melmark Pennsylvania's new model school, professional training center, expanded rehabilitation spaces, and outdoor pool and playground opened.

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Melmark's strategic plan was updated to include a new DEI plan.

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The first EnvisionSMART™ guidebook was published.

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## 2023

Melmark New England opened a second day school in Stoughton, MA.

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## 2024

Melmark received an anonymous transformational \$30M endowment gift.

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## 2025

Melmark Pennsylvania's multi-year Health and Wellness Initiative was completed, with program-based capital projects including the new Tony's Café student cafeteria and Staff Eatery; the renovated Activities Center, indoor pool, and Anne and Brutus Kenan Center for Adult Services; and the expanded Katie Trainor Healthcare Center.

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The fourth in the series of EnvisionSMART™ practitioner guidebooks was published.

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Melmark New England broke ground on its intentional adult community in Tewksbury, MA, a community model that will provide comprehensive public policy guidelines and another solution to the Home and Community-Based Services (HCBS) wait list crisis.

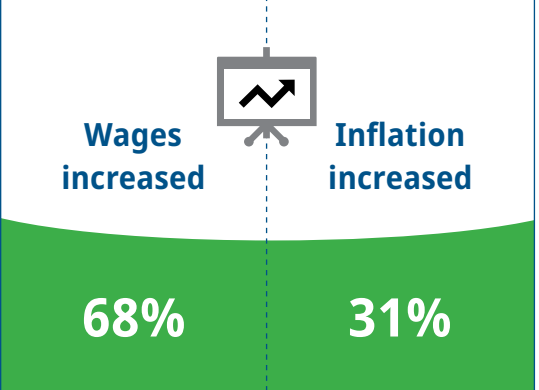
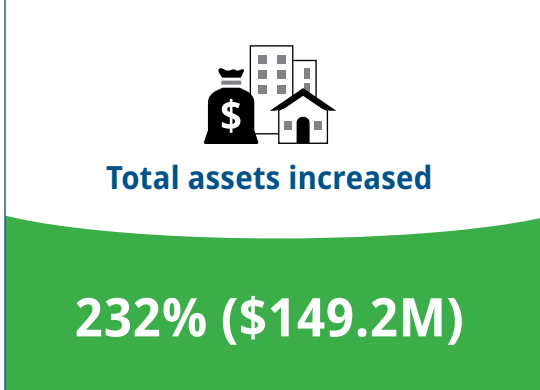
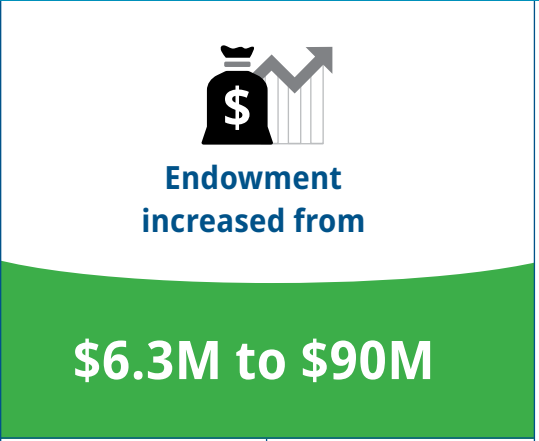
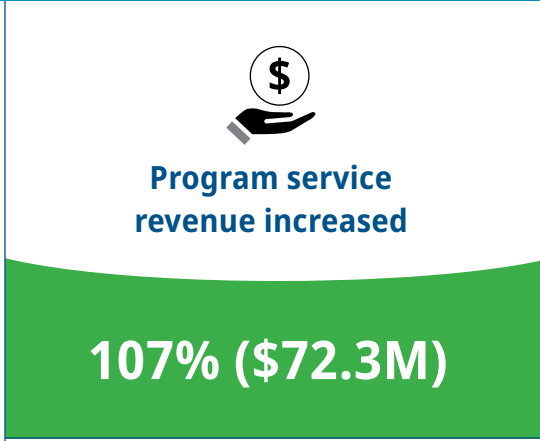
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## 2026

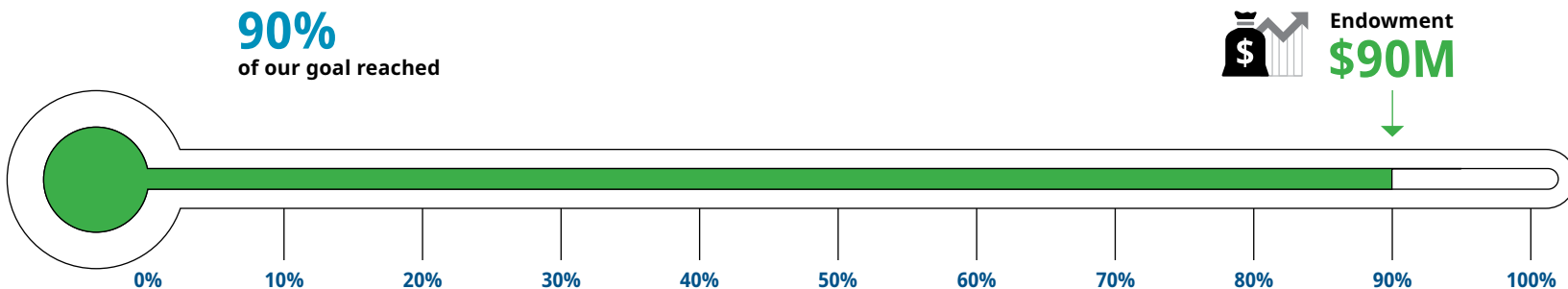
Melmark celebrates 60 years of **Mission-First. Every Individual, Every Day.**

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# 2015–2025 By the Numbers



## Melmark's Endowment Fundraising Goal



**OUR GOAL**  
**\$100M**

“It’s the people  
that make  
Melmark so  
magical.”

*Amanda Radcliffe, Parent*



**Photos:** Cal with family members  
and friends at recent weddings.

## From Hope to a Life Fully Lived

Amanda Radcliffe’s connection to Melmark began through the organization’s reputation for clinical excellence and evidence-based practice. What started as an introduction soon became a deeply personal commitment as Amanda, her husband Conrad, and their family experienced Melmark’s impact firsthand.

Amanda’s son, Callum, began attending Melmark’s Day School around 2008 after struggling significantly in a public school environment. Like many families who find their way to Melmark, Amanda and Conrad were searching for answers—and hope.

“Cal was an unhappy, frustrated little boy,” Amanda recalls. “He needed a much higher level of support, and our family life was incredibly challenging. Melmark gave us hope when we had very little.”

Today, Callum is in his mid-twenties. He has graduated from the Melmark School, participates in vocational employment through Melmark, and attends the Meadows Adult Day Program. More importantly, Callum is thriving.

“We prayed for one thing—that he would be happy,” Amanda shares. “Now, not only is he happy, but he’s living his best adult life. His happiness means everything.”

For Amanda, Melmark’s impact is rooted in its people. She and Conrad, along with their family, are especially passionate about supporting Melmark’s staff—those whose expertise, compassion, and dedication make transformation possible every day.

“It’s the people that make Melmark so magical,” she says. “Supporting the annual staff appreciation fund brings us tremendous joy, because the staff are the heart of everything Melmark does.”

As a Board member, Amanda has deep confidence in Melmark’s future. She points to the organization’s strong leadership, clinical expertise, and financial strength as the foundation for long-term impact and stability.

“Melmark is built on excellence—in leadership, management, staff, and governance,” she explains. “That strength ensures it will endure and continue to lead and elevate the field.”

One recent moment captures Melmark’s impact in a way no statistic ever could. Callum was recently the best man in a close friend’s wedding—walking down the aisle, delivering a heartfelt and humorous speech, and celebrating alongside loved ones throughout the evening.

“Something many of us take for granted,” Amanda reflects, “but for Cal, this was extraordinary. It would never have been possible without years of hard work and support at Melmark.”

When asked what Melmark makes possible, Amanda answers simply: “Living life to your personal fullest.”

“[The Melmark staff’s] training, compassion, and expertise are what make Melmark truly special.”

*Howard Mayer, Parent*



**Photo:** *Jordan, Mara, Aubrey, and Howard enjoying time together at home as a family.*

# When the Gold Standard Makes More Possible

Howard Mayer’s connection to Melmark began at a moment of uncertainty—one familiar to many families navigating an autism diagnosis.

As a board member of Autism Speaks in New England, Howard was already deeply engaged in advocacy. But when his local school recommended that his son, Jordan, be placed in a more specialized educational setting, Howard and his wife, Mara, found themselves overwhelmed and unsure of what to do next.

“During a break at one of our Autism Speaks meetings, I shared our situation with Larry Cancro,” Howard recalls. “He said, ‘I need to introduce you to Rita Gardner.’ And the rest is history.”

Jordan enrolled at Melmark in 2015, followed by his sister, Aubrey, in 2017. Both graduated from Melmark’s School, having also received integrated residential support, and today they are part of Melmark’s adult residential and adult day programs. For Howard, Mara, and their family, Melmark has been a constant for more than a decade.

“Our two children have made substantial progress that simply would not have been possible anywhere else,” Howard says.

For Howard and Mara, what sets Melmark apart is its people.

“An organization is only as good as its people,” Howard explains. “The staff at Melmark are directly responsible for the quality of care and treatment individuals receive. Their training, compassion, and expertise are what make Melmark truly special—especially in what can be an exceptionally challenging environment.”

That belief shapes the Mayers’ philanthropic priorities. They are especially passionate about investments in staff development, advanced training, and applied clinical research—areas that ensure Melmark remains not only excellent, but innovative. In Howard’s view, Melmark represents the gold standard in autism services and has an opportunity to help elevate the field more broadly.

“With the tools available today, Melmark is uniquely positioned to lead,” Howard says. “Sharing what works—through training, research, and best practices—can raise the bar for care well beyond our own programs.”

Now a member of Melmark’s Board of Directors, Howard brings both personal experience and professional insight to his role. Though early in his tenure, his confidence in the organization’s future is strong.

“It’s clear to me that Rita, the leadership team, and the Board have built Melmark to last,” he says. “The culture and commitment to excellence will endure.”

Looking back, Howard reflects on the ripple effect Melmark’s support has had on his family.

“Melmark has been a true godsend,” he shares. “It created a life for our children—and for our family—that we never imagined was possible.”

In one sentence, Howard captures what Melmark makes possible: “It creates dignity and quality of life for individuals and families affected by autism that simply wouldn’t exist otherwise.”

“Our ability to specifically train teachers to work with the most complex students allows us to develop a highly skilled workforce that leads to best outcomes for every student.”

*Rita M. Gardner, Melmark  
President and CEO*

**Photo:** Melmark Carolinas' leadership team and staff.

# Landmark Legislation Supports the Melmark Model in North Carolina

On July 1, 2025, North Carolina Governor Josh Stein signed House Bill 959 into law. House Bill 959, Section 4, expands eligibility for nonpublic schools to request residency licenses for teachers.

A provisional teacher license is an entry-level teaching license, granted when a candidate has met some, but not all, requirements for a teaching license. Previously in North Carolina, only public schools could request provisional teacher licenses. The state never allowed teachers at a private special education school that opportunity. As a school that operates a Department of Public Instruction Approved Exceptional Children Program, Melmark Carolinas was held to the same licensing requirements as public schools, but lacked the same tools offered to public schools to meet those requirements. With the signing of this legislation, Melmark Carolinas now has the same ability as MPA and MNE to create state-of-the-art teacher preparation programs with collaborating colleges and universities. Our ability to specifically train

teachers to work with the most complex students allows us to develop a highly skilled workforce that leads to best outcomes for every student.

The signing of House Bill 959 into law represents an important step in further establishing the Melmark Model for Program Development and Clinical Treatment, a comprehensive evidence-based approach to providing special education programs and services for individuals with autism, intellectual, and developmental disabilities for students in North and South Carolina. North Carolina Senate Majority Leader Michael Lee and Representative Hugh Blackwell championed this legislation, and we are grateful for their support.

Melmark is the first highly sophisticated private school in North Carolina to offer public school students and their families special education services and is proud to be a leader and advocate for expanding the continuum of care for placements that enhance the current service choices in both North and South Carolina.



# Building Community



# Evening Celebration and Support



Saturday, April 20, 2024 | Crystal Tea Room, Philadelphia, PA

## Dream Maker's Ball: Melmark Generations

The **Dream Maker's Ball: Melmark Generations** was an inspiring celebration of legacy, community, and shared commitment, raising more than **\$500,000** to support Melmark's programs and future growth. Bringing together longtime supporters, families, and new friends, the evening honored the generations of individuals, staff, and partners who have shaped Melmark's mission and impact. The extraordinary generosity demonstrated that night ensures Melmark can continue delivering exceptional, evidence-based services across the lifespan while investing in the strength and sustainability of our community for years to come.



**Left Photo:** (L-R) Samuel Gardner-Bird, Melmark President & CEO Rita M. Gardner, Lifetime Achievement Award winner and Melmark EVP of Clinical Services Frank L. Bird, and Noah Gardner-Bird.



**Right Photo:** (L-R) Melmark President & CEO Rita M. Gardner with Melmark Humanitarian Award winner State Senator Carolyn T. Comitta.



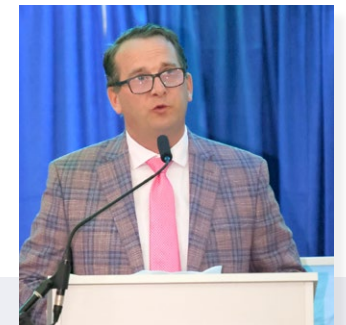
Saturday, June 21, 2025 | Melmark New England campus, Andover, MA

## Mission Possible: Building for the Future Gala

The **Mission Possible: Building for the Future Gala** was a remarkable evening of partnership and purpose and raised more than **\$210,000** in support of Melmark's innovative new blueprint for adult autism services and a transformative adult planned community pilot project. The event brought together families, donors, and community leaders in celebration of the individuals we serve and the dedicated staff who support them each day. Beyond the funds raised, the Gala strengthened connections across our community and reinforced a shared commitment to advancing high-quality, evidence-based services and building a strong foundation for Melmark's future.



**Left Photo:** (L-R) Former WCVB NewsCenter 5 Anchor Susan Wornick, Melmark President & CEO Rita M. Gardner, and Magic 106.7 Morning Magic Executive Producer and Co-host Kendra Petrone.



**Right Photo:** Teamsters Local 25 Secretary/Treasurer Steve South accepting the Vision of Hope Award on behalf of the Teamsters Local 25.

# Fairway and Greens



## 19th Anniversary *fore* Melmark New England Golf Tournament

The **19th Annual *fore* Melmark New England Golf Tournament** raised more than **\$200,000** to advance Melmark's mission. Many sponsors, players, and volunteers have helped the tournament grow into a signature tradition, providing critical resources to sustain and expand high-quality, evidence-based services for the individuals and families we serve.



## 19th Annual Hubert J.P. Schoemaker Classic

The **19th Annual Hubert J.P. Schoemaker Classic** brought together longtime supporters and new friends in a meaningful celebration of philanthropy and community, raising more than **\$225,000** in support of Melmark's programs and services. Named in honor of a visionary leader and advocate, the tournament continues to reflect a shared commitment to excellence, compassion, and the advancement of opportunities for individuals with autism and intellectual and developmental disabilities.



## 4th Anniversary *fore* Melmark Carolinas Golf Tournament

The **4th Annual *fore* Melmark Carolinas Golf Tournament** raised more than **\$20,000** to support Melmark's growing presence and impact in the Carolinas. While still a young tradition, the tournament continues to build momentum and deepen community engagement, bringing together supporters who are committed to strengthening services and expanding opportunities for the individuals and families Melmark serves throughout the region.





## Research and Publications: Winter-Spring, 2025

Scan QR code to view the *Elevating the Field, Research and Publications: 2025 Winter-Spring Edition*.



## Research and Publications: Summer-Fall, 2025

Scan QR code to view the *Elevating the Field, Research and Publications: 2025 Summer-Fall Edition*.

### 2024 Research and Publications Highlights:



#### Expanding Equitable Access to Services for Individuals with Autism

Rita M. Gardner, M.P.H., LABA, BCBA, CDE®  
MaryJane Weiss, PhD, BCBA-D



#### Supporting Changing Needs Through the End of Life for Adults with Disabilities in Residential Settings

Maggie Haag, M.Ed., BCBA, LSW, CDE®  
Heather Hirst, PT, DPT  
Aaron Emmons, MS



#### Behavior Safety and Clinical Practice in Intellectual and Developmental Disabilities

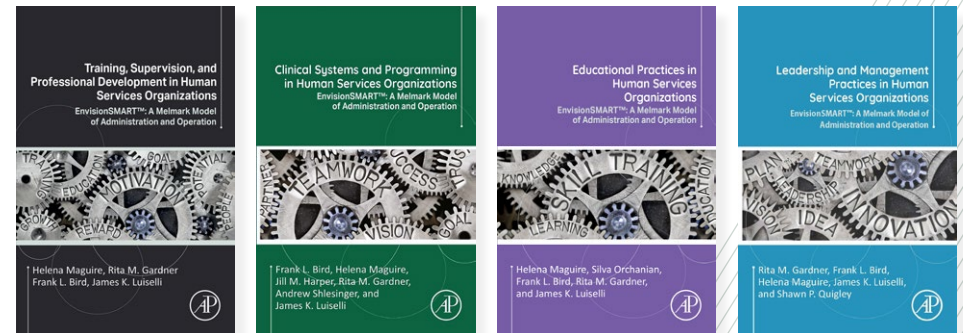
James K. Luiselli, Ed.D., ABPP, BCBA-D  
Frank L. Bird, M.Ed., LABA, BCBA, CDE®  
Helena Maguire, M.S., LABA, BCBA, CDE®  
Rita M. Gardner, M.P.H., LABA, BCBA, CDE®

# Elevating the Field

## EnvisionSMART™

Melmark is continually expanding and raising the quality of service delivery systems in internal program delivery and throughout the country by disseminating and replicating the Melmark Model of Program Development and Clinical Treatment. Through an advanced program called EnvisionSMART™, Melmark showcases professional practitioner manuals, proprietary software, and a four-book practitioner series. Combined, this program provides an all-encompassing array of well-researched, documented tools to enable other providers to utilize the Melmark Model for Program Development.

This will elevate the standard of services, while addressing every aspect of the critical educational, clinical, and administrative functions that are vital to evidence-based, special education programs.



**Melmark's EnvisionSMART™ Institute has produced over 300 publications and research articles with more than 100 authors from Melmark's leadership team and professional staff. Additionally, members of Melmark's professional team have presented at more than 200 conferences and attended close to 900 conferences.**



# Impact By the Numbers

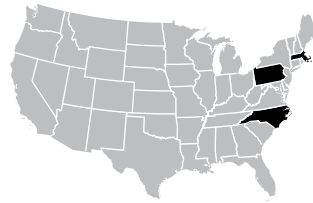
Melmark, a national leader in the human services field, is a multi-state non-profit with premier private special education schools, professional development, training, and research centers.



**Founded** 60 years ago



**Registered 501 (c) (3)**  
tax-exempt organization



**3 Divisions** in Pennsylvania,  
Massachusetts, and  
North Carolina



**Over 1,300**  
staff members



**72 countries**  
represented by staff



**\$90M**  
Endowment



**600+** individuals served,  
from 13 states  
across the country



**60+**  
program locations



**\$154M**  
Annual Budget



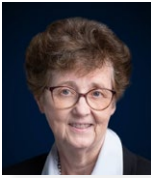
**\$5M investment** in staff  
professional development  
over the last 10 years



**\$12M investment**  
in wage initiatives  
over the last 10 years



# Board Leadership



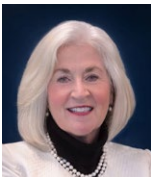
**Maureen McMahon, MD**  
*Chair*  
Melmark Services  
Melmark, Inc.  
Melmark New England, Inc.



**Lawrence Cancro**  
*Past Chair*  
Melmark Services  
Melmark, Inc.  
Melmark New England, Inc.



**James Stahle**  
*Vice Chair*  
Melmark Services  
Melmark, Inc.  
Melmark New England, Inc.



**Rita M. Gardner,  
M.P.H., LABA, BCBA, CDE®**  
*President and CEO*  
Melmark Services  
Melmark, Inc.  
Melmark New England, Inc.



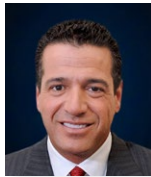
**Peter Troy, MBA**  
*Finance Chair*  
Melmark Services  
Melmark, Inc., Treasurer  
Melmark New England, Inc.



**Mary Maurer, BSN, RN, CEN**  
*Secretary*  
Melmark Services  
Melmark, Inc. / Member  
Melmark New England, Inc.



**Mary Gene Clavin**  
*Clerk*  
Melmark New England, Inc. / Member  
Melmark Services  
Melmark, Inc.



**James Alex**  
*Member*  
Melmark, Inc.  
Melmark New England, Inc.



**Jescah Apamo-Gannon,  
Ph.D., BCBA-D, LABA**  
*Member*  
Melmark, Inc.



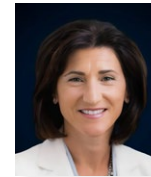
**Garrett Kirk**  
*Member*  
Melmark Services  
Melmark, Inc.



**Howard Mayer, MD**  
*Member*  
Melmark, Inc.



**Clive G. Mendelow, LL.B., FRICS**  
*Member*  
Melmark, Inc.  
Melmark New England, Inc.



**Amanda Radcliffe**  
*Member*  
Melmark, Inc.

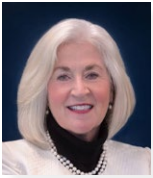


**Greg Strakosch**  
*Member*  
Melmark Services  
Melmark, Inc.



**Kimberly Thurmond Bowdre, DPM, CWS**  
*Member*  
Melmark, Inc.

# Senior Leadership



**Rita M. Gardner,**  
M.P.H., LABA, BCBA, CDE®  
*President and CEO*



**Thomas J. Crofcheck, CPA, CDE®**  
*Executive Vice President and  
Chief Financial Officer*



**Kimberly Duhanyan,**  
M.Ed., LABA, BCBA  
*Executive Director,  
Melmark New England*



**Helena Maguire,**  
M.S., LABA, BCBA, CDE®  
*Executive Vice President and  
Chief Clinical Officer*



**Shawn P. Quigley,**  
Ph.D., BCBA-D, CDE®  
*Chief Program Officer*



**Maggie Haag,**  
M.Ed., BCBA, LSW, CDE®  
*Executive Director,  
Melmark Pennsylvania*



**Frank L. Bird,**  
M.Ed., LABA, BCBA, CDE®  
*Executive Vice President of  
Clinical Services*



**Lindsey Dunn,**  
MA, SPHR, CPHRM, CDE®  
*Chief Human Resources Officer*



**Brad Stevenson,**  
Ph.D., BCBA-D, CDE®  
*Director of Program  
Administration  
and Clinical Services,  
Melmark Carolinas*



**Bill Ahearn, M.B.A, CPA, CDE®**  
*Executive Vice President and  
Chief Operating Officer*



**Michael Collins**  
*Chief Development Officer*



**Lauren Robinson**  
*Director of Communications*

## The Impact of Your Gifts

### Endowment Growth and Long-Term Sustainability

In 2024, Melmark received a transformational **\$30 million gift to our endowment**, significantly strengthening the organization's long-term financial sustainability and ensuring continued excellence in services for generations to come.

### Capital Projects and Infrastructure

Construction and improvement of critical facilities, including updated dining and communal spaces, staff professional development and wellness areas, and recreational spaces—playgrounds, the pool and pool house.

### Workforce Investment and Staff Appreciation

Wage Initiative and Holiday Staff Appreciation appeals, with **100% of funds raised** benefiting direct care staff across The Carolinas, New England, and Pennsylvania—reflecting Melmark's continued commitment to workforce stability and excellence.

### Adult Program Support

Expanded and enhanced adult programming in New England and Pennsylvania, supporting meaningful day services, residential care, and lifelong opportunities for adults with disabilities. Adult programs are historically underfunded—philanthropy allows Melmark to close that gap.

### Children's Program Support

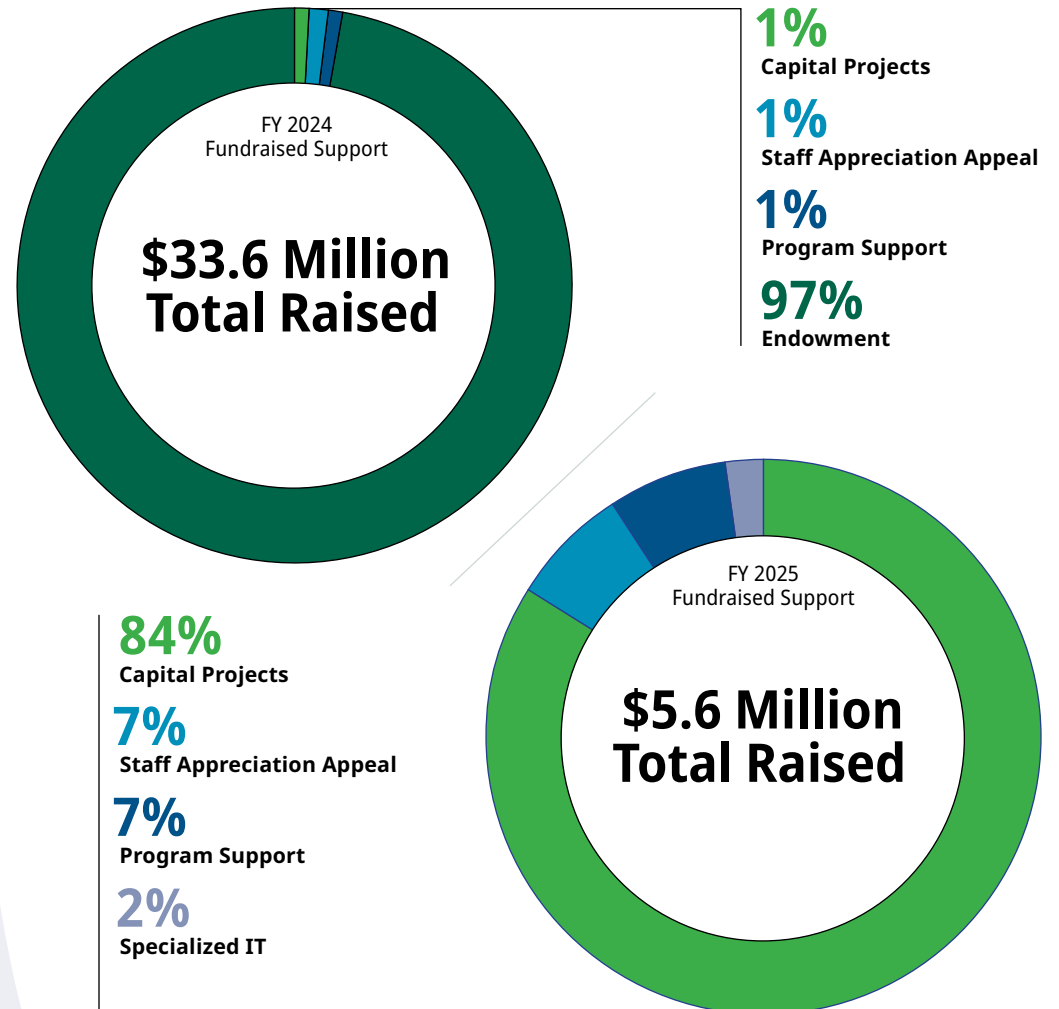
Funding for specialized classroom furnishings, assistive technology, and augmentative and alternative communication (AAC) devices to enhance learning environments and individualized supports.

### Specialized Information Technology

Ongoing investment in clinical and operational technology, including the development and enhancement of proprietary clinical software systems that support data-driven care, quality outcomes, and operational efficiency.

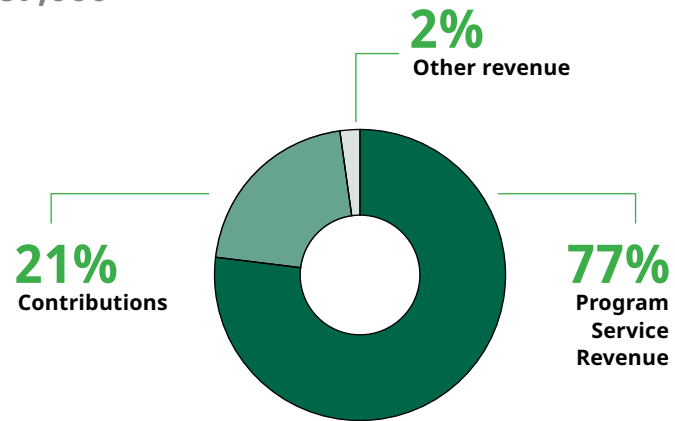
# Financial Reports and the Impact of Your Gifts

Melmark's Board of Directors extends its sincere gratitude for your generous support and for the continued confidence you place in our mission. The financial information that follows reflects both the strength of Melmark's stewardship and the meaningful impact made possible by philanthropic investment.

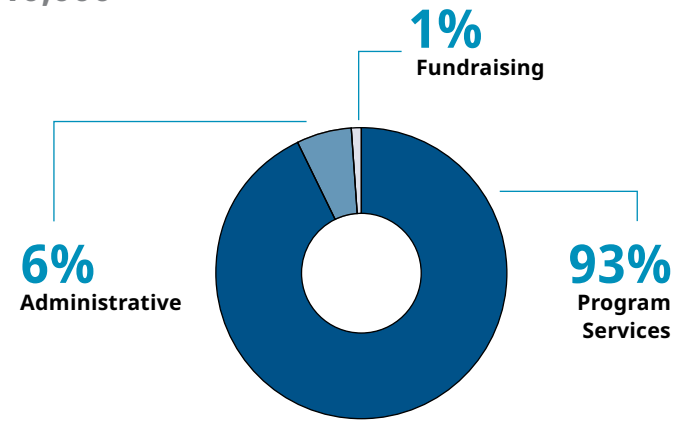


# FY 2024

Operating Revenue:  
\$156,987,000

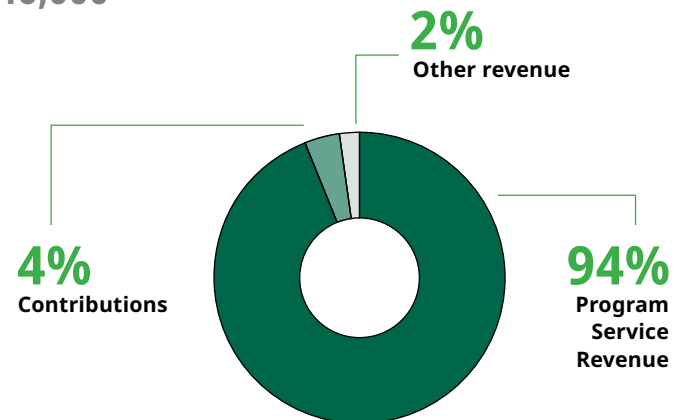


Operating Expenses:  
\$124,210,000

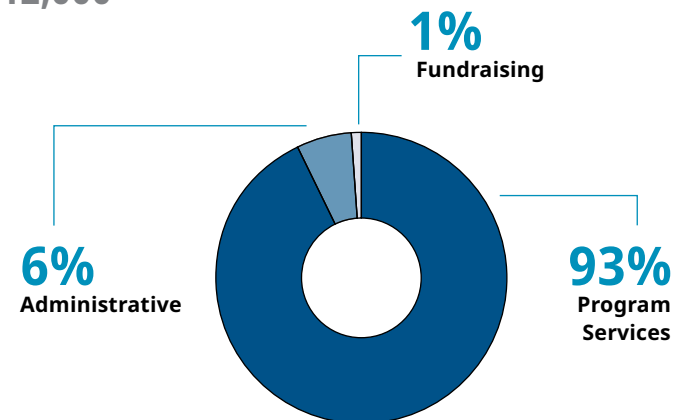


# FY 2025

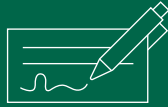
Operating Revenue:  
\$147,946,000



Operating Expenses:  
\$136,912,000



# Melmark Donor List



We are deeply grateful for all who have given so generously to help Melmark provide the finest educational, programmatic, vocational, and clinical services possible to the children and adults we are privileged to serve.

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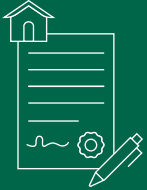
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# Gifts in Kind



Gifts in kind provide significant budget relief, and we are grateful to these individuals and businesses who have helped Melmark with such thoughtful support.

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Breakfast Hill Golf Club  
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Chadds Ford Winery  
Chanticleer Garden  
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Fantini Bakery  
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Michael and Karen Galanaugh  
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Caroline and Gerald Givnish  
The Golf Club at Turner Hill  
Greater Boston Stage Company  
Group 1 Automotive - Ira Lexus of Danvers  
Frank Guthridge  
Harborside Inn  
The Head Nut  
Hemmings  
Highland & Heather  
Highland Hill Farm  
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Morgan Wallen Foundation  
Diane Mucellin  
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# Loyalty Society



Our deepest thanks to these outstanding donors who have made Melmark their philanthropic priority for 10 consecutive years or more.

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In gratitude for such generous support, we have carefully reviewed all gifts made to ensure that each is acknowledged as requested. If we are in error, we apologize and ask that you contact **Donor Relations Manager Aline Reele** at:

**Email**

[alinereele@melmark.org](mailto:alinereele@melmark.org)

**Phone**

610-325-4996

# Philanthropy Bridges the Gap



Every year, Melmark needs generous philanthropic support to bridge the gap between the costs of our innovative, evidence-based programming, expert professional staff, and high quality, program-based facilities and the limited government reimbursements we received for the same.

Melmark is committed to robust fiscal prudence and state and national public policy advocacy, but it is philanthropy that makes the Mission-First difference.

We need generous annual, major, and endowment donors to help us bridge that gap for those we serve with expertise and compassion every day, invest in Melmark's short- and long-term strategic goals, and provide a foundation of financial security for this and future generations.

## Where to Give

### Annual Giving:

Annual donations, whether in support of The Melmark Fund for areas of greatest need, Adult Programs, Children's programs, or the Staff Bonus Fund, have an immediate and direct impact on all that we do and who we serve every day.

### Major Gifts:

Major gifts in support of Melmark's strategic programmatic, personnel, or capital initiatives are meaningful donations of five figures or more, often paid over two to three years to enable donors to stretch their giving and their impact.

### Endowment:

The Mission First Endowment Fund is a pooled group of restricted donations that are invested in support of Melmark's financial stability and strategic initiatives. The Fund's corpus may not be touched and investment returns are reinvested into the corpus or used for board-approved priorities. Like major gifts, endowment contributions are meaningful donations of five figures or more, often paid over three to five years to enable donors to stretch their giving and legacy impact. Planned gifts are another way for donors to leave a legacy and have a meaningful impact on the Mission First Endowment Fund.



## Ways to Give

In addition to contributions via check, ACH transfer, or online credit card, there are other ways for donors to maximize their support of Melmark while also maximizing their own financial goals.

### Appreciated Securities, Donor Advised Funds, IRA Distributions

Gifts made through appreciated securities, donor advised funds, or distributions from IRAs may provide additional tax benefits while also supporting Melmark.

### Matching Gifts

Through Double the Donation, corporate employees—sometimes also including spouses or retired employees—may double or even triple the impact of their contribution with a corporate matching gift. You may search by name to see if your company has a matching gift program.

### Tribute Gifts

Tribute gifts are donations made in honor or memory of a friend or loved one, with personal notes sent by Melmark to noted family members or friends telling them of the thoughtful tribute contribution; donor contact information is shared but not gift information.



### Planned Gifts: The Paul and Mildred Krentel Legacy Society

Every Melmark family today is benefiting from the thoughtful legacy support made by planned gift donors of yesterday. A planned gift can both advance the Melmark mission and help donors achieve their financial goals, with individuals able to participate through a variety of estate plan options with significant tax advantages:

A **Bequest** is a flexible and popular planned gift in your will or trust by which Melmark would be the recipient of a specific sum or a percentage of the balance of your estate.

A **Life Insurance Policy** is an easy way to participate by either making the Melmark the beneficiary of a current policy, or by purchasing a new policy with Melmark as the recipient. Policy payments can be made by the donor or by Melmark.

**Retirement Plans** could be gifted to Melmark, perhaps with other more tax efficient assets then passed onto one's heirs.

A **Charitable Remainder Trust** is an irrevocable Trust that provides the donor with an annual income stream, with the remainder of the Trust reverting to Melmark once the terms of the Trust are complete.

A **Charitable Lead Trust** is an irrevocable Trust that provides fixed annual payments to Melmark for a period of time, with the remaining assets going to your heirs or other beneficiaries.

### Educational Improvement Tax Credit Program (EITC)

The EITC program is a win-win for individuals, corporations, and non-profits. The individual or corporation is relieved of up to 90% of their Pennsylvania state tax burden when they make a gift through EITC, and Melmark uses those funds to continually enhance our Pennsylvania-based programs. We are also grateful to partner with the Friends of Education, a special purpose entity (SPE) who, through their relationship with the State of Pennsylvania, can distribute tax credits to individuals and corporations who participate in the SPE and who support Melmark.

For more information, contact **Melmark Director of Advancement Lisa Ketcham** at [lisketcham@melmark.org](mailto:lisketcham@melmark.org) or 610-325-4953.

Melmark does not provide financial or tax advice and recommends any donation considerations be reviewed with your own tax or financial advisor.



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# Building Community



# Save the Date



## Golf for a Great Cause



**September 28, 2026**

*Philadelphia Cricket Club  
Pennsylvania*



[www.melmark.org/foreMPA](http://www.melmark.org/foreMPA)



**October 5, 2026**

*Haverhill Country Club  
Massachusetts*



[www.melmark.org/foreMNE](http://www.melmark.org/foreMNE)



**October 20, 2026**

*Olde Sycamore Golf Club  
North Carolina*



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